

### Trade Mission to Asia

The US Department of Commerce invites you to join the Architecture, Construction and Engineering (ACE) Commercial Service Trade Mission to Beijing, Shanghai, China and Hong Kong. The mission's goal is to help small to medium size US Architecture and Engineering firms explore upcoming construction opportunities. These include the Beijing 2008 Olympics and the Shanghai 2010 World Expo. In addition, Hong Kong has recently announced a 15-year plan to spend \$78 billion to reinforce their status as a world-class city and tourism center. Over 1,500 projects are under way or are in the planning stages. There are also a number of construction projects being developed in China as part of the Governments Tenth Five-Year Plan. The trade mission will take place from September 5-11. For more information contact Sam Dhir 202-482-4756 [Sam.Dhir@mail.doc.gov](mailto:Sam.Dhir@mail.doc.gov).

### Restore Oil in Iraq (Dallas)

The US Army Corps of Engineers will be hosting a conference focusing on the Iraq oil solicitation. The conference will be held in the Lone Star Ballroom at the Adams Mark Hotel, in Dallas on July 14, 2003. Opportunities for architecture and engineering firms will be discussed at the event. Space is limited. For additional information and registration go to: <http://mhli.org.iraq>.

### Trade Show in Ukraine

The US Commercial Service in Ukraine, in cooperation with the US Department of Commerce, is providing the opportunity for American companies to promote their products during a year-long interactive promotion. Brochures and catalogs will be distributed at the CS booths at the major Ukrainian building and architectural exhibitions. The promotion starts on September 24 at the "Building and Architecture 2003" in Kiev. CS can only accept 20 US companies, so space is limited. Companies interested should contact before August 4: Oleksandr Zavhorodniy, [Oleksandr.Zavhorodniy@mail.doc.gov](mailto:Oleksandr.Zavhorodniy@mail.doc.gov), 380-44-490-4018 or Michael Considine, [Michael.Considine@ITA.doc.gov](mailto:Michael.Considine@ITA.doc.gov), 202-482-4522 or 202-482-4655.

## Trade Leads

### Highway Development Program

In an effort to modernize the roads in the country, improve infrastructure and create jobs, Mexican president Vincent Fox recently announced the "Toll Highway Development Program 2003." The program's aim is to have 90 percent of Mexico's main roads be modernized by 2005. The government expects to invest about \$41.25 billion for the national road system this year. There are many opportunities for US companies wishing to supply technologies and/or services. This is a good opportunity for firms seeking to enter the Mexican market but have yet to do so. For more information contact: Alicia Herrera, 011-52-55-5140-2629, [Alicia.Herrera@mail.doc.gov](mailto:Alicia.Herrera@mail.doc.gov).

### Trident Seeks Partners

HK Trident Engineering Co. Ltd., an engineering and contracting company whose expertise lies in industrial projects is seeking US partners. This is a good opportunity for US engineering and/or contractor firms specializing in industrial projects, interested in The Hong Kong and/or China market. Companies interested in partnering with Trident should contact: Mr. Tak Fong, P.E., General Manager, HK Trident Engineering Co. Ltd., [infohkt@hktrident.com.hk](mailto:infohkt@hktrident.com.hk) or [takfong@netvigator.com](mailto:takfong@netvigator.com) with a copy to Elanna Tam, [Elanna.Tam@mail.doc.gov](mailto:Elanna.Tam@mail.doc.gov).

### **Spa Resort in Greece**

Hellenic Tourist Properties S.A. (ETA), the state-owned company responsible for the development of the Greek National Tourist Organization's assets, has invited qualified businesses experienced in development and management of spa centers, hotels, golf courses and other related activities, to express their non-binding interest in the development of a resort in Kaisfss. US architecture, design, engineer and consulting firms have the opportunity to help build and design the resort, which is in Pelopponees in Southern Greece. The resort will include two luxury hotels, a spa center, a golf course and villas and apartment blocks. Interested firms should contact Hellenic Tourism Properties, [eport4@otenet.gr](mailto:eport4@otenet.gr), 30-210-333-9759 or Irene Ralli, [Irene.Ralli@mail.doc.gov](mailto:Irene.Ralli@mail.doc.gov), 30-210-720-2302.

### **Housing in Baja, California**

Jaime Diaz Ochoa, the mayor of Mexicali, Baja California, recently inaugurated the city's Housing Development Program 2003-2010. This plan authorizes 15 housing developments within the Mexicali /San Felipe area of Baja California. The project's goal is to produce nearly 15,000 low-end houses by 2010. Due to the great distance between Baja California and the interior of Mexico, many Mexican housing developers prefer to uses US companies. This provides many opportunities for construction firms and/or suppliers. For additional information contact: Judith Valdes ([Judith.Valdes@mail.doc.gov](mailto:Judith.Valdes@mail.doc.gov)) or Alexa Swain ([alexa.swain@mail.doc.gov](mailto:alexa.swain@mail.doc.gov)) at 011-52-664-622-7495-50.

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## **Market Research**

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### **Saudi School Project**

The Educational Utility Development Company (EUDC), a private Saudi Arabian investment venture has been licensed and awarded the first phase of a school construction project. The project's goal is to solve the sever shortage of school buildings, which has not kept pace with the population growth, in Saudi Arabia. The project calls for 8,000 schools to be built throughout the Kingdom. 3,000 will be built for the Ministry of Education and 5,000 for the Presidency of Girls Education with an investment of \$6.7 billion. This project provides many opportunities for many US architectural and engineering firms. Interested firms should contact the following companies who now involved in the first phases of the project:

- Education Utility Development Co.  
Contact: Dr. Sadoun Nafisee  
966-1-462-6655 Ext. 428
- DSM Financial Group  
Contact: Robert Dowd  
[robssg@aol.com](mailto:robssg@aol.com), 212-742-1900

### **Major Investment in Local Airports**

The Grupo Aereoporute del Pacifico, a private group, is planning to invest \$90 million to improve the infrastructure and service in its 12 airports. The plan calls for developing a new cargo platform, warehouses, and parking facilities in Guadalajara and new facility in Tijuana and improving infrastructure at the rest which include, Hermosillo, Los Cabos, and Puerto Vallarta. American technology and products may be used to help in these improvements. For more information contact: Alicia Herrera, 011-52-55-5140-2629, [Alicia.Herrera@mail.doc.gov](mailto:Alicia.Herrera@mail.doc.gov).

For more informatior

The local U.S. Expor  
Center covering your

In South Carolina:

Columbia – 803-765-  
Charleston – 843-760-  
Greenville – 864-271